



## 2-Day Intensive Course

# Technical Analysis for *Trading & Advisory*

### Intermediate Level

8 & 9 December 2011, Singapore

#### Who's attending?

This course is beneficial to:

- Investment Managers
- Traders
- Private Bankers & Wealth Managers
- Research Analyst
- Corporate Treasury Managers
- Risk Managers

Why not recommend this course to a colleague?

This 2-day program is designed to give financial markets traders/investors and advisors a full understanding of the theory and application of Technical Analysis.

The main objective of the course is to comprehend the essential concepts and techniques of Technical Analysis as practiced by analysts, fund managers and traders in the financial services industry.

This course aims to introduce the theory behind a number of technical trading philosophies & methodologies, provide a key scrutiny of the suitability of each of these techniques and assist in the analysis and anticipation of significant junctures in financial markets.

“The materials and topics covered are very practical and address the day-to-day issues we are facing.”

#### What will I get out of it?

At the end of the course, the participants will be able to:

- Recognize the essential technical trading concepts and techniques applied by analysts, fund managers and traders
- Understand the theory behind a number of technical trading philosophies and methodologies
- Provide a key scrutiny of the suitability of various technical analysis techniques
- Assist in the analysis and anticipation of significant junctures in financial markets
- Recognize the contrast between and be aware of the criticisms of Technical and Fundamental methods
- Implement various graphical techniques applied to historical price charts as an aid in the analysis of financial markets
- Identify price patterns and trends in multiple time frames
- Maximize the information gleaned from mathematical trading indicators
- Interpret and utilize the information obtained from volume and its derivatives
- Employ momentum studies in trading strategies
- Understand the key concept of divergence
- Examine volatility in financial markets
- Become conversant in the more esoteric technical analysis theories such as Elliott Wave

**BOOK NOW!** Register before 8 November 2011 for early-bird discount.

## Venue

All of our courses are held in 4 -5 stars hotels, chosen for their location, facilities, and level of service. You can be assured of a comfortable, convenient learning environment throughout the duration of the course.

Due to the variation in delegate numbers, we will send confirmation of the venue to you approximately 2 weeks before the start of the course.

## About Us

Salmon Thrust provides tailored financial training solutions to leading Asian clients. Being Asian for Asians, we understand that different cultures have their own needs in terms of product and knowledge, and in terms of their approach to Client Management.

Founded in 2004 to satisfy the demand for wealth management and related training programs in this part of the world, we develop and present seminars and workshops for executives working in corporations, investment banks, securities houses, firms of accountants and legal practices.

Our courses are held on a public or in-house basis, a full list of which can be found on our website. Visit [www.salmonthrust.com](http://www.salmonthrust.com)

## Funding Support

Delegates may be eligible for Financial Sector Development Fund (FSDF) support on a case by case basis. For enquiries, please contact the FSDF Secretariat at (65) 6229-9396 or via email @ fsdf@mas.gov.sg.

## COURSE CONTENT

### The Rationale for Studying Technical Analysis

- Introduction to the history of Technical Analysis
- Compared & complimented with fundamental analysis
- Commendations and criticisms of Technical and Fundamental Analysis
- Basic Dow principles
- The legacy of Dow

### Graphical Analysis Techniques

- Chart construction
- Basic chart types
- Interpretation of Japanese Candlestick charts and patterns
- Guidelines for application of Ichimoku Kinko-hyo charts

### Short Term Bar Analysis

- Analyzing the short term dynamics of supply and demand
- Short term reversal signals
- Gap analysis

### Long Term Bar Analysis

- Trend analysis in all time frames
- Trend swing retracement
- The Fibonacci series defined
- Fibonacci ratios, fan lines, arcs
- Fibonacci retracements
- Trend lines and trend channels
- Support and resistance
- The use of Pivot Points in intra-day trading

### Chart Pattern Recognition and Trading Strategies

- Reversal patterns
- Continuation patterns
- Bull and bear traps

### Trending Indicators

- The single moving averages
- Types of averages and models
- Moving Average Filters
- Double & triple moving averages
- Directional movement indexes
- The Moving Average Channel

### Non-Trending & Other Momentum Models

- Rate of Change
- RSI
- Stochastic
- Moving Average Convergence Divergence

### Volume Indicators

- Volume as a leading indicator
- On Balance Volume

### Divergence

- The concept of divergence
- Price and volume divergence
- Price and OBV divergence
- Price and momentum oscillator divergence

### Volatility

- Measurement of volatility
- Bollinger Bands
- Bollinger Band Derivatives
- Normalize oscillators with Bollinger Bands
- Interpreting the CBOE Volatility Index (VIX)

### Elliott Wave Theory

- Key Elliot Wave principles explained
- Impulsive and correction waves
- Wave personality and target projections
- Weaknesses reviewed

*Attendees should be generally familiar with equity, currency, derivatives, Bond & Money markets  
Attendees are required to bring along a financial calculator, a pen and a ruler for this course*



### Larry Lovrencic GDipAppFin (FINSIA), Dip TA (ATAA), CFTe, SF Fin

Larry Lovrencic is a trader, a teacher, an author, an international speaker and has appeared several times on television as a guest on the Your Money, Your Call program on the Sky News Business Channel in Australia.

He is a Life Member, a former member of the Board of Directors and a former National Vice President of the Australian Technical Analysts Association (ATAA). Larry is an Affiliate Member of the Market Technicians Association (MTA), which is based in New York, and is also a founding member and a Vice President of the Australian Professional Technical Analysts (APTA) Inc.

He has more than 20 years experience trading financial markets and more than 10 years experience in teaching Technical Analysis.

Larry is a Director of and a Financial Markets Strategist for Delta Capital Markets, a private and actively managed investment fund.

Larry is also an Executive Director of First Pacific Securities which provides financial markets research and educational services to participants in the financial services industry. For a number of years he was the editor of the Institutional FX and Institutional Equities publications.

Save time and money with in-house training

In-house training is an efficient and cost effective way to ensure that your employees are equipped with the knowledge and skills needed to make a real impact in your organization.

Training can be arranged for anything from small groups to entire divisions and will take place at a time chosen and convenient to you.

For more information on holding this, or any other salmon Thrust course in-house, please contact:

Audrey Ang, Sales Manager  
Tel: +65 63230768  
Email: [audrey@salmonthrust.com](mailto:audrey@salmonthrust.com)

**BOOK NOW!** Register before 8 November 2011 for early-bird discount.

Website  
[www.salmonthrust.com](http://www.salmonthrust.com)

Telephone  
(+65) 6323 0768

Email  
[email@salmonthrust.com](mailto:email@salmonthrust.com)

# Technical Analysis for Trading & Advisory

8 & 9 November 2011, Singapore

## Register now

Package	Before 8 Nov 2011	After 8 Nov 2011	Quantity	Sub-total
<b>Registration fee</b>	S\$1,800 <b>Save \$200</b>	S\$2,000		
<b>Platinum Package</b>	Send 4 delegates and 5 <sup>th</sup> comes FREE			

## Attendee details

1	Name.....	Job title.....
	Tel.....	Email.....
2	Name.....	Job title.....
	Tel.....	Email.....
3	Name.....	Job title.....
	Tel.....	Email.....
4	Name.....	Job title.....
	Tel.....	Email.....
5	Name.....	Job title.....
	Tel.....	Email.....

## Company/Invoicing details

Organization name.....  
Address.....  
Postcode.....  
Invoice attention to..... Job title.....  
Tel..... Email.....

## Approving Manager signature

**NB: Signatory must be authorized to sign on behalf of contracting organization**

Name.....  
Email..... Job title.....  
Tel..... Fax.....  
**Authorizing signature \* (Mandatory)**.....

## Payment method

For payment by crossed **cheque or bank-draft**, please make payable to: **Salmon Thrust Pte Ltd**

For payment via **telegraphic transfer**, please make payment to:

Account number: 501-747323-001  
Account name: Salmon Thrust Pte Ltd  
Bank address: 65 Chulia Street, #01-01 OCBC Centre. Singapore 049513  
Bank code: 7339  
Swift code: OCBCSGSG

## How to book your course

Complete this form and **fax** to:  
**+65 6423 9802**

Or send the form to:

Salmon Thrust Pte Ltd  
10 Anson Road, #24-05A, International Plaza. Singapore 079903

## Take the Platinum package

Get your team together and save!  
**Send 4 delegates and get one FREE**

## You may also be interested in

- Economic Releases and Asset Class Adjustments
- Alternative Investments for Private Clients: Structured Products & Hedge Funds
- Behavioural Finance and Wealth Management
- Essential Fundamentals & Technical Knowledge for Private Wealth Managers
- Advanced Relationship Management for Private Bankers
- Relationship Selling to Strategic Accounts

Go to [www.salmonthrust.com](http://www.salmonthrust.com) to view our full course calendar

## Terms and conditions

1. Should you be unable to attend, a substitute delegate is welcome at no extra charge.
2. Salmon Thrust does not provide refunds for cancellations. Invoiced sums are payable in full within 7 days of the invoice date.
3. Salmon Thrust will provide full course documentation to a delegate who has paid, but is unable to attend.
4. Salmon Thrust reserves the right to change the content of the program without notice including the substitution, alteration or cancellation of speakers and/or topics and/or the alteration of the dates of the event.
5. Salmon Thrust is not responsible for any loss or damage as a result of a substitution, alteration, postponement or cancellation of an event under any circumstances.

Salmon Thrust reserves the right to amend any part of the published program, agenda or speakers due to factors outside of its control.

**BOOK NOW!** Register before 8 November 2011 for early-bird discount.

Website  
[www.salmonthrust.com](http://www.salmonthrust.com)

Telephone  
(+65) 6323 0768

Email  
[email@salmonthrust.com](mailto:email@salmonthrust.com)