

# Standby Letters of Credit and Banker's Guarantees – Principles, Practices and Cases

2 Days

## COURSE OVERVIEW

This 2 days intermediate standby letters of credit and banker's guarantees program aims at raising competencies of corporate bankers, private bankers and trade finance professionals in trade financing under guarantee instruments. Participants will acquire the technical knowledge and global perspectives of standby letter of credit and banker's guarantee mechanisms in breadth and depth so that they can add value to their clients' transactions.

## LEVEL

Intermediate

## WHAT WILL I GET OUT OF IT?

At the end of the program, participants will be able to:

- Apply the principles, rules, customs and practices pertaining to standby letters of credit and banker's guarantees;
- Apply the knowledge of standby letters of credit and advise their clients to avoid potential problem when use standby letters of credit as a form of standby payment instrument; and
- Apply the knowledge of banker's guarantees and advise their clients to appropriately use this instrument.

## WHO'S IT FOR?

- Private bankers
- Credit and marketing officers and managers
- Corporate Banking officers, managers and VPs
- Commercial Banking officers, managers and VPs
- Trade finance officers and managers
- Branch managers
- Credit audit managers

## COURSE CONTENT

### Day 1: Unlocking the logic behind the Standby Letters of Credit

- Introduction to SBLC
- SBLC principles, operations and practices – UCP600 and ISP98
- Duties & Responsibilities of banks
- Types of and uses of Standby Letters of Credits
- Responsibilities to customers under SBLCs and Effect of Fraud
- The pitfalls of standby letters of credit and others
- **Legal case studies** - learn from other banks' mistakes

### Day 2: Discovering the practices of Banker's Guarantees

- Introduction to Banker's Guarantees
- Banker's Guarantee principles, operations and practices – URDG 458
- Duties & Responsibilities of banks
- Types of and uses Banker's Guarantees
- Responsibilities to customers under Banker's Guarantees and Effect of Fraud
- The pitfalls of Banker's Guarantees and others
- **Legal case studies** – Learn from other banks' mistakes
- Course summary