

FX-Related Products for Wealth Managers

2 Days

COURSE OVERVIEW

This course is especially designed for participants who desire to acquire a deeper knowledge of how foreign exchange (FX) market works, and how to design and recommend appropriate FX-related products for the private clients with different investment objectives in terms of risk and return. This course will go into the nuts and bolts of various popular FX-related products so that the wealth managers can extract the maximum values for their clients.

LEVEL

Intermediate

WHAT WILL I GET OUT OF IT?

At the end of the course, the participants will:

- Know in-depth about how the FX market operates, how to read the FX cross rates and do swap calculation
- Gain full concept of FX margin trading mechanism, the risk involved and ways to manage the risk
- Gain an appreciation on the concepts of FX options and popular FX-related products, from simple to sophisticated; e.g. Dual Currencies Investment, Wedding cakes & Accumulators...
- Understand the risk and rewards of those structures

WHO'S IT FOR?

Relationship and wealth managers working in financial institutions

COURSE CONTENT

FX Essentials

- Development of FX markets since 1980s till now
- How to calculate cross rates and apply in financial transactions
- How to calculate Forward rates, swap, carry trades and how it can help us to invest
- What kind of economic data we need to pay attention and its impact
- Linkages between FX and commodities

FX Margin Trading

- FX margin trading concepts and risks
- How to calculate your P&L, cost, average rates... etc
- Stops orders in FX margin trading

- Practices with exercise and scenarios

FX Structured Products

- Basic knowledge on simple option and how it relates to investment products
- Different kinds of option structure
 - Barriers option
 - Digital option
 - Accumulators... etc
- Dual Currency Investment
 - Choosing pairing currencies
 - Value drivers of the structure
- Wedding Cakes
 - Value drivers of the structure
- Accumulators
 - Value drivers of the structure
- Practices with scenario
- Discussion: strategies to apply in different scenario